



SAMARA  
REGION

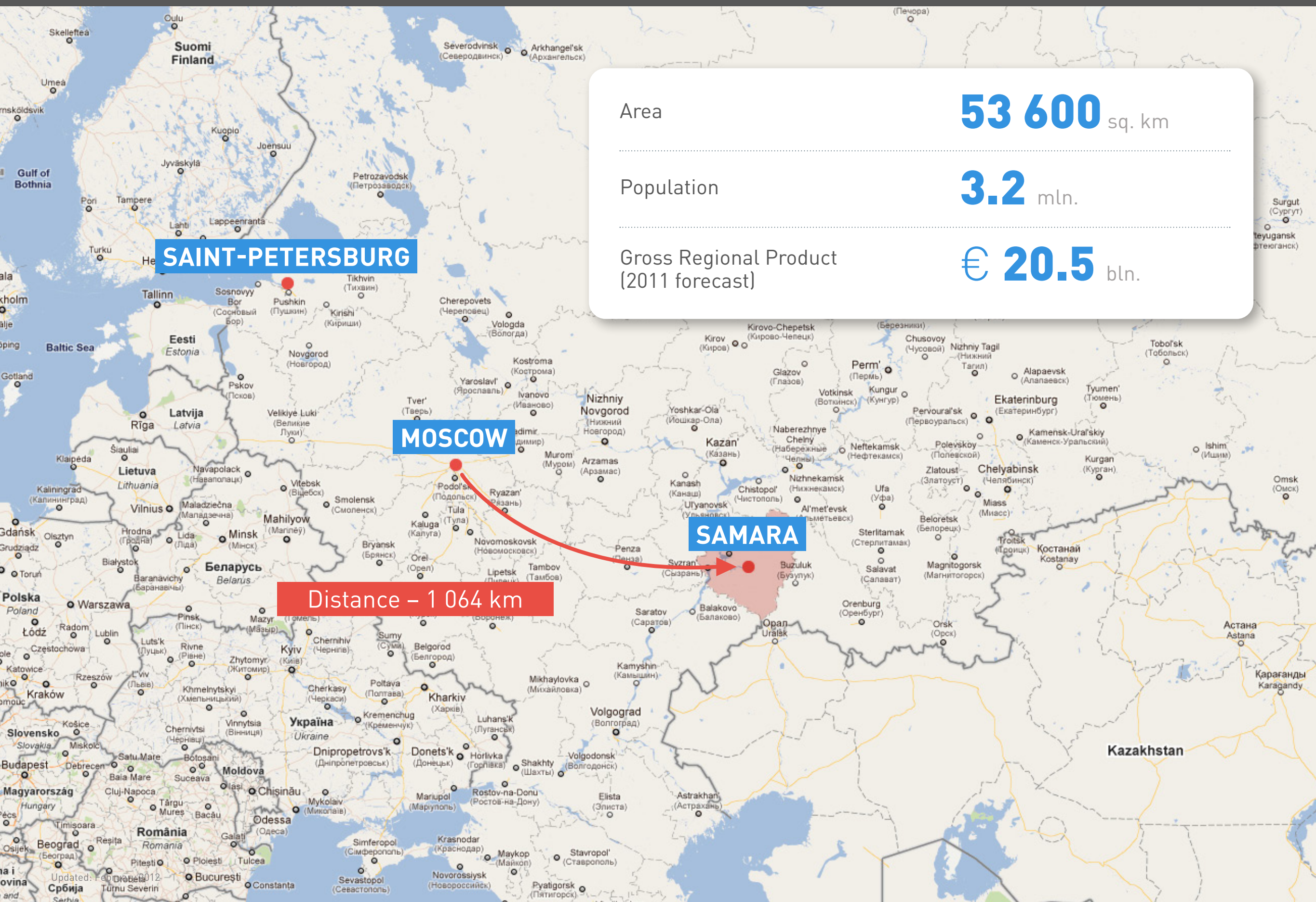
Updated  
February 2012



«TOGLIATTI» SPECIAL ECONOMIC ZONE  
OF INDUSTRIAL-PRODUCTION TYPE







Area

**53 600** sq. km

Population

**3.2** mln.

Gross Regional Product  
(2011 forecast)

**€ 20.5** bln.

**SAINT-PETERSBURG**

**MOSCOW**

**SAMARA**

Distance – 1 064 km



 National  
 International

**8th place in Russia**  
Investment potential

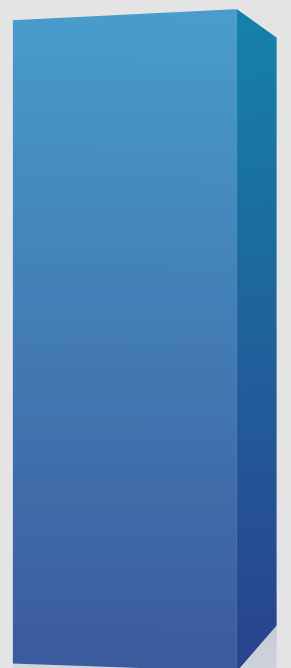
**ru AA+**  
Credit rating

**Long-term Aa1.ru**  
Credit rating

**8th place**  
Human potential  
development index

**BB+**  
Credit rating

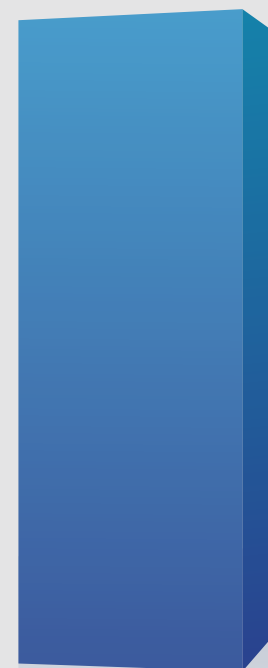
**Ba1**  
Credit rating



**ЭКСПЕРТ РЯ**  
РЕЙТИНГОВОЕ АГЕНТСТВО



**STANDARD  
& POOR'S**

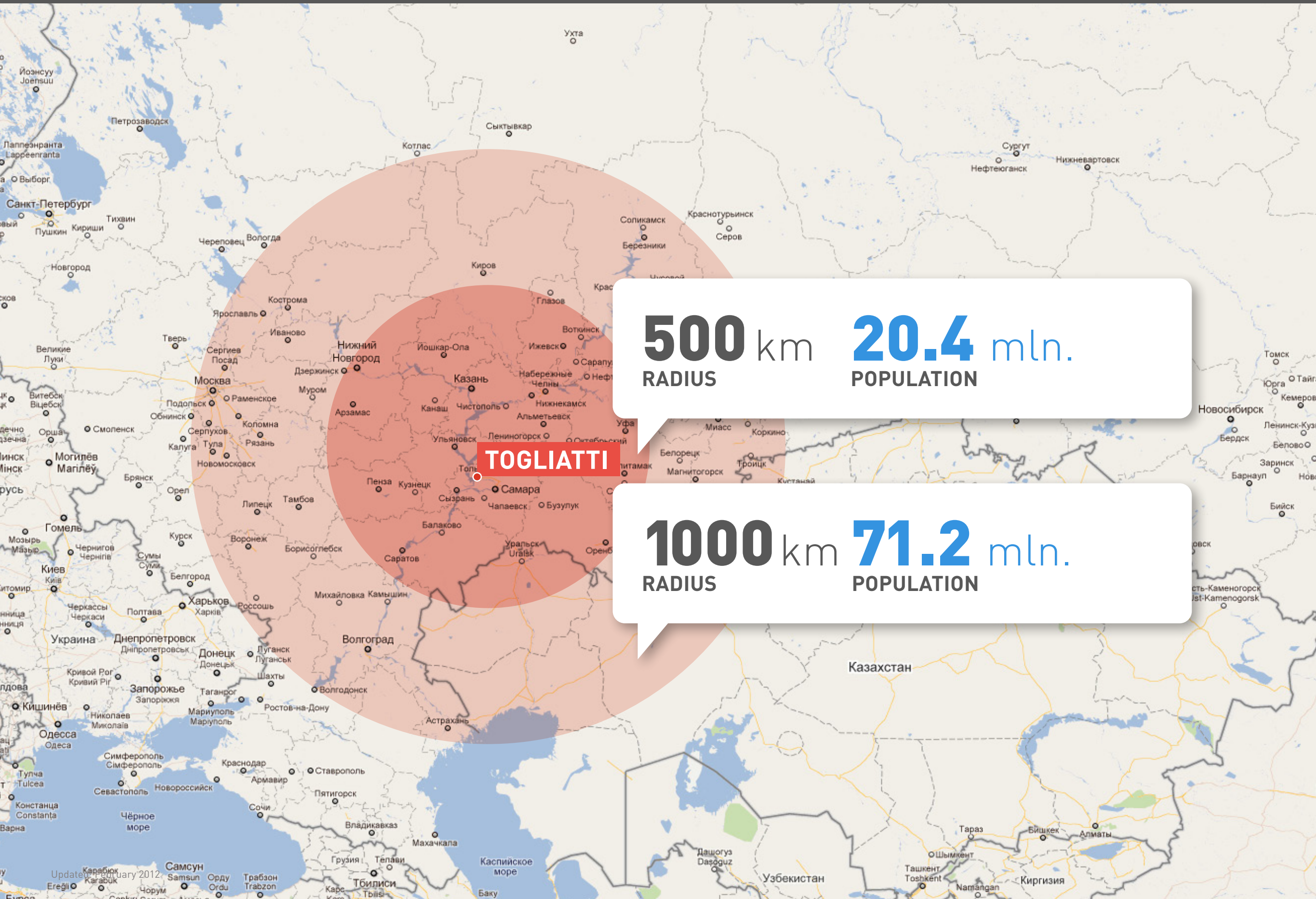


**284.4 sq. km**  
— AREA

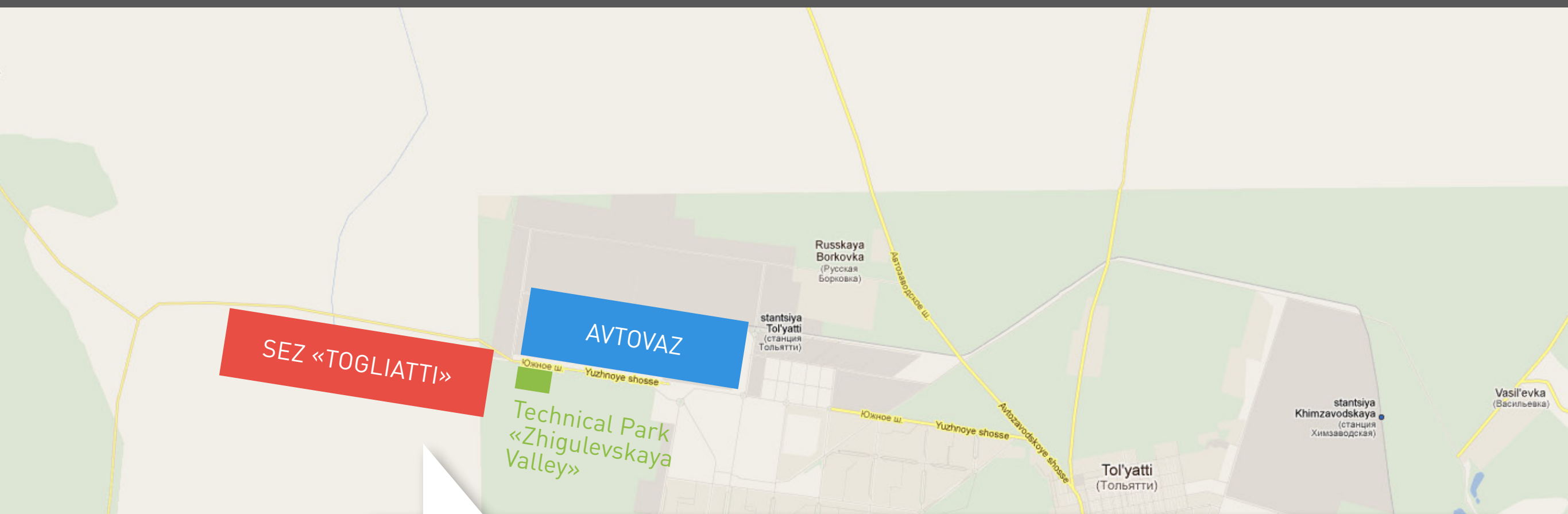
**719 500**  
— POPULATION











# 660 ha

(6 600 000 m<sup>2</sup>)

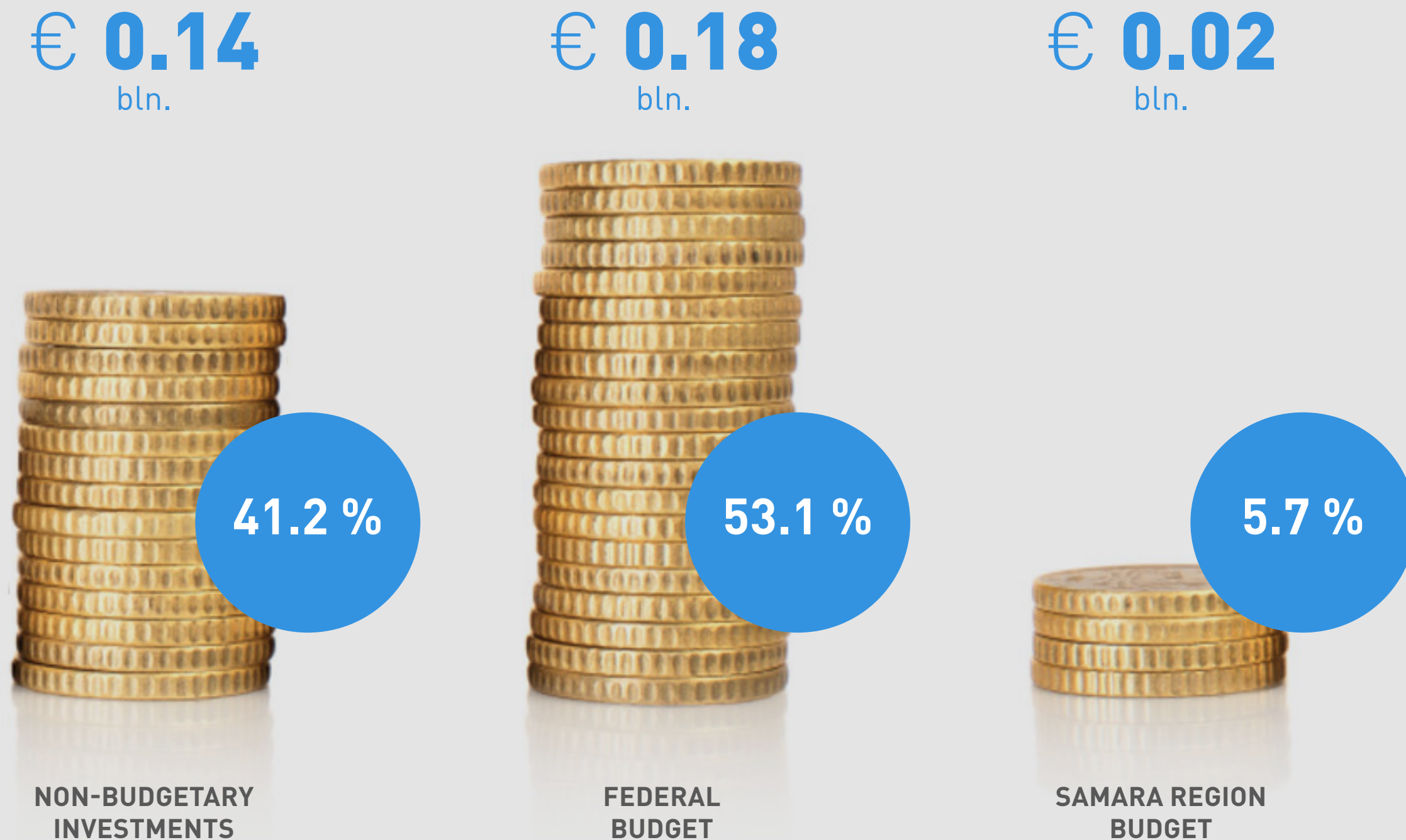
AREA OF SEZ

ON THE TERRITORY OF  
STAVROPOLSKY DISTRICT





**436** ha**4 360 000** m<sup>2</sup>**Residents' industrial zone****143** ha**1 430 000** m<sup>2</sup>**Engineering and transportation infrastructure zone****46** ha**460 000** m<sup>2</sup>**Sanitary zone****30** ha**300 000** m<sup>2</sup>**Customs zone****2** ha**20 000** m<sup>2</sup>**Public-service zone****1.5** ha**15 000** m<sup>2</sup>**Administrative zone****1.5** ha**15 000** m<sup>2</sup>**Fire station**



€ **0.34**  
bln.





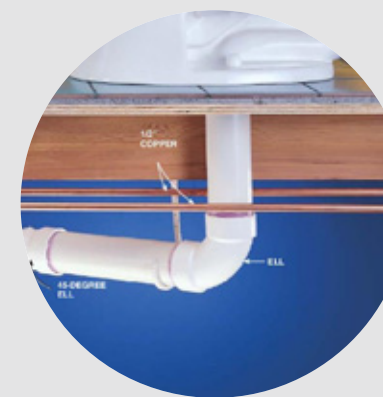
IP-telephony

High-speed  
Internet

Railway



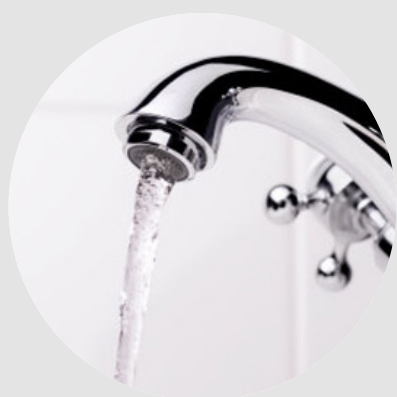
Motor road



Sewage system



SPECIAL  
ECONOMIC  
ZONE **TOGLIATTI**



Water supply



Heat supply

Electrical power  
supply

Gas supply

**Capital  
construction  
costs economy  
of up to **30%**  
for investors**









**Administration  
and business center  
with all necessary  
facilities**

«One stop  
shop» concept

Banks

Offices

Exhibition  
center

Conference  
hall

Meeting  
rooms

Communications  
center

Medical  
service

Gym

Dining  
facilities





### RAILWAY

An electrified double-track railway main line «Syzran-Zhiguli Sea-Samara» routes through the territory of Togliatti having access to the Transsib International transport corridor



**M5** – «Moscow-Samara-Ufa-Chelyabinsk» federal highway



**RIVER HARBOUR** – the port is capable of receiving and handling river-sea class vessels and provides access to the «North-South» International transport corridor.



### INTERNATIONAL AIRPORT

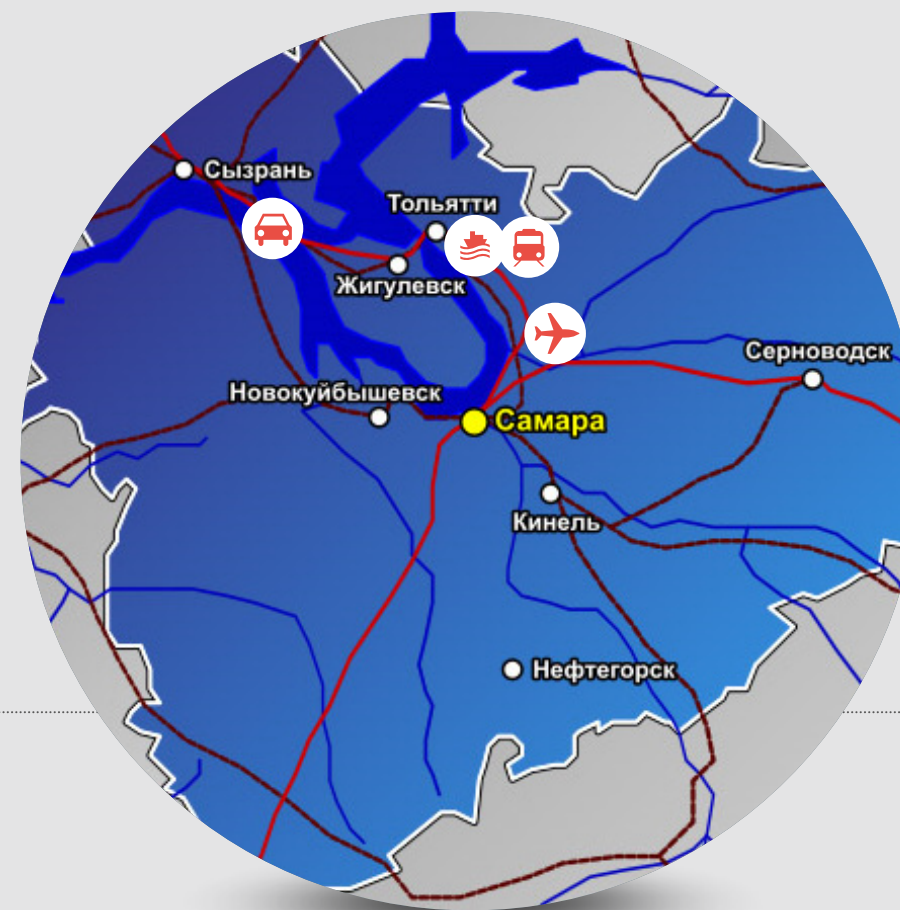
«Kurumoch» – 60 km away from Togliatti



### Logistical costs

**1.32 EUR** per 1 km of Euro-sized truck mileage in Europe

**0.75 EUR** per 1 km of Euro-sized truck mileage in Russia



### Distance from SEZ «Togliatti» to the nearest cities with car production:

Naberezhnye Chelny	431 km	8-9 h. driving time
Izhevsk	629 km	12-13 h. driving time
Nizhny Novgorod	667 km	14-15 h. driving time
Kaluga	1 019 km	20-21 h. driving time
Moscow	1 016 km	20-21 h. driving time
Saint-Petersburg	1 763 km	34-35 h. driving time



### Distance from SEZ «Togliatti» to the nearest Russian seaports:

Saint-Petersburg (Baltic Sea)	1 763 km	34-35 h. driving time
Novorossiysk (Black Sea)	1 690 km	31 h. driving time
Rostov-on-Don (Sea of Azov)	1 295 km	24 h. driving time
Astrakhan (Caspian Sea)	1 243 km	24 h. driving time



EQUIPMENT  
COMPONENTS  
RAW MATERIALS

**0%** IMPORT  
DUTIES  
**0%** VAT

**0%** IMPORT  
DUTIES  
VAT REFUND



FOREIGN COUNTRIES



SEZ «TOGLIATTI»



RUSSIA, BELARUS,  
KAZAKHSTAN



THE PROCESSED PRODUCTS  
MADE WITH THE USE OF  
FOREIGN GOODS

**CUSTOMS DUTIES – LEVIED  
VAT – LEVIED**

(GOODS OF THE CUSTOMS UNION)

**0% CUSTOMS DUTIES  
VAT**

(FOREIGN GOODS)

**CUSTOMS DUTIES – LEVIED  
VAT – LEVIED**



FOREIGN COUNTRIES



SEZ «TOGLIATTI»



RUSSIA, BELARUS,  
KAZAKHSTAN



### PROFIT TAX

**20%**

**2%** 2012 – 2018 years  
**5%** 2019 – 2020 years  
**9%** 2021 – 2022 years  
**12%** 2023 – 2024 years  
**15,5%** 2025 and further



### LAND TAX

**1,5%**

**0%** 5 years



### PROPERTY TAX

**2,2%**

**0%** 10 years



### TRANSPORT TAX

€ **0.15 – €3.75**

€ **0** 5 years

**Rate on the territory of the RF**  
**Rate on the territory of SEZ**

Profit tax for SEZ residents:  
 — Accelerated procedure on admission of R&D expenses  
 — Accelerated depreciation

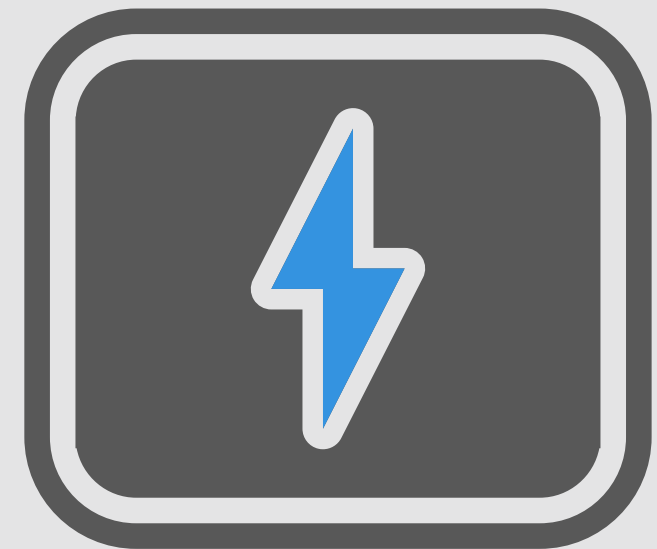




**GOVERNMENT  
GUARANTIES**



**THE RIGHT  
TO BUY LAND**



**FREE CONNECTION  
TO UTILITIES**





**Ensures short resident registration time and provides investors with a single point of contact for all issues concerning business relations with the government**

**Public authorities included in «one stop shop» system in SEZ «Togliatti»:**

- Federal Tax Service
- Ministry for Ecology and Natural Resources
- Ministry for Public Health and Social Development
- Federal Service of State Registration, Land Register and Mapping
- Russian Technical Supervisory Board
- State Construction Supervisory Board Inspection
- Pension Fund
- Social Insurance Fund
- Federal Compulsory Medical Insurance Fund
- Migration Service
- Chamber of Commerce and Industry
- Federal Custom Service



**To obtain the SEZ resident status an investor shall:**



Register within the territory  
of Stavropolsky District

Get the investment project approved  
by the Russian Economic Development Ministry

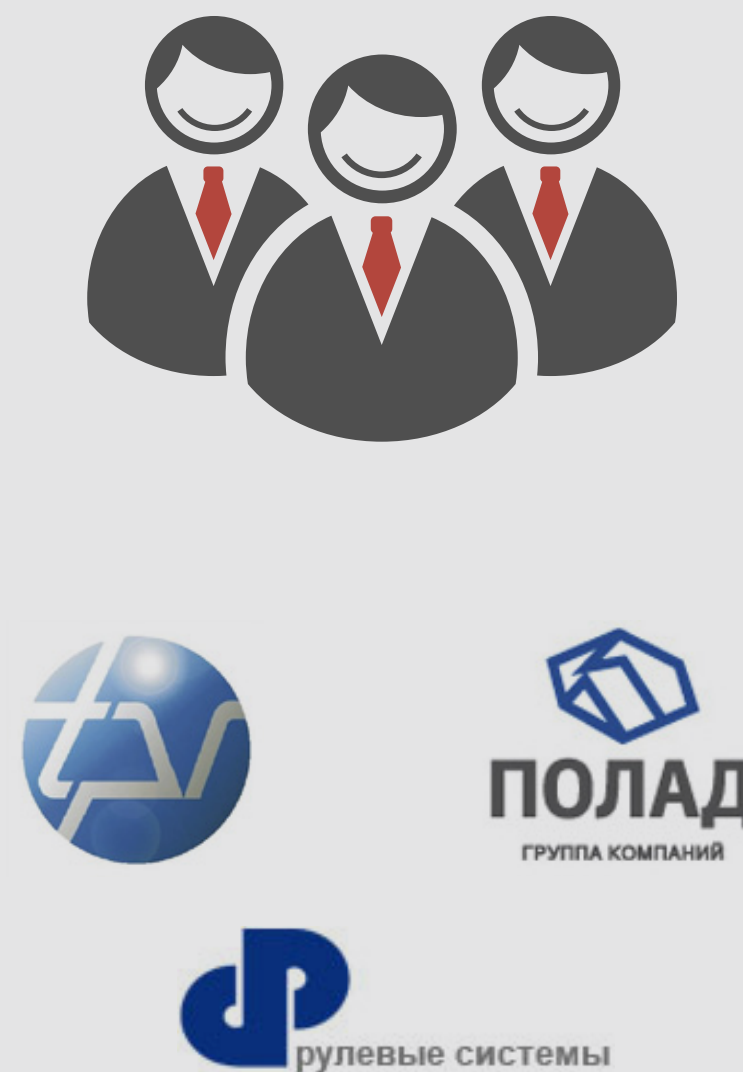
Conclude agreement  
on conducting industrial activities

Invest not less than €3 mln. in production

## IN NEGOTIATIONS



## OUR RESIDENTS







Parameter	SEZ area for residents' construction	Rate/tariff
Land rent in SEZ**	<b>436</b> ha 4 360 000 m <sup>2</sup>	<b>177</b> EUR/ha 0.02 EUR/m <sup>2</sup>
Land value in SEZ **		<b>17 725</b> EUR/ha 1.77 EUR/m <sup>2</sup>
Construction of a standard industrial building		from <b>395</b> EUR/m <sup>2</sup>
Parameter	Total capacity in SEZ	Rate/tariff
Gas supply	<b>1 615</b> mln. m <sup>3</sup> /year	<b>69</b> EUR/1000 m <sup>3</sup>
Electrical power supply*	<b>180</b> MW	<b>54</b> EUR/MW-h
Water supply	<b>7.3</b> ths. m <sup>3</sup> /day	<b>0.25</b> EUR/m <sup>3</sup>
Sewage	<b>7.3</b> ths. m <sup>3</sup> /day	<b>0.22</b> EUR/m <sup>3</sup>
Storm water	<b>1 657</b> ths. m <sup>3</sup> /year	<b>0.1</b> EUR/m <sup>3</sup>

The values are indicated without VAT applicable within the territory of Stavropolsky District, Samara region, and are effective for January 2012

**1 ha** = 10 000 m<sup>2</sup>

**1 ha** = 2.5 acres

**Located in the city are:**

- 6 higher education institutions
- 14 branches of other Russian higher education institutions
- 21 colleges and technical schools

**13 715 specialists graduate each year including:**

- 8 348 with higher education
- 3 730 with specialized secondary education
- 1 637 with elementary vocational education

**Average monthly salaries:**

- € 322 — worker
- € 366 — specialist
- € 618 — manager



## SEZ to be constructed in 3 stages for a gradual infrastructure development by 2015


 Preparation work

 Construction work



# Welcome to Samara region!



SPECIAL  
ECONOMIC  
ZONE **TOGLIATTI**

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